

AMERICAN INCOME LIFE & NATIONAL INCOME LIFE
AILICO

SPOTLIGHT

MAY 2007

AMERICAN INCOME LIFE & NATIONAL INCOME LIFE

VOL 40 NO 5



BONUS CHANGES MORE MONEY AHEAD

- **Bonus Changes Effective July 1, 2007**
- **Mediterranean Cruise Contest Update**
- **A Word from Rob Falvo - Opportunity Unlimited Revisited**



FROM THE DESK OF:

Roger Smith

President & CEO
American Income Life
& National Income Life

SAY IT WITH ME

We all know that one line from the movie *Jerry Maguire*. You can picture it in your head: Tom Cruise and Cuba Gooding Jr., bantering back and forth over the phone, until they are both screaming, "Show me the money!"

Admit it — there are times you are chanting right along with them. I know I have. It is easy to understand why this phrase has become ingrained in our culture: we all dream of making it big time.

At AIL/NILICO, you have that chance, and I can honestly say our opportunities are unlike those anywhere else. We give you the tools and the training, and then it is your turn to make your dreams happen. Of course, we are happy to throw a little extra incentive to succeed your way.

In this issue of the *Spotlight*, you will be able to read about the new bonus changes we are implementing. Our bonuses have always been our way to reward the hard-working individuals who strive to make this company great, and we would never change that. Instead, we are happy to introduce new rewards for our field force, and what better way to encourage success than with a little extra cash each month? Let's face it — there is a reason why the aforementioned quote headlines our bonus page.

If you want to take full advantage of these bonuses, then now is the time to act. Increase your activity, practice your presentations, and perfect your craft. And who knows? Maybe you will start hearing that other famous quote at all of your appointments: "You had me at hello."



Dates to Remember

Wednesday, June 27, 2007

All business and PR credits must be at the Home Office to count for June production.

Total Bonuses Paid Out

This month AIL and NILICO paid a total of \$916,218.01 in bonuses. For more information on the monthly bonuses, turn to Page 17.

Required Retention Rate

Effective Jan. 1, 2007, to be eligible for bonuses and featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines. The rates listed below are for *Spotlight* recognition only. Net to Gross is used only during the Producer's first eight months.

Retention:	68%
Net to Gross:	78%

Look for the Asterisk

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2008 Awards Presentation, are: the top SGA from each category, the top two PR Managers, the top two PR Representatives from each category, the top RGA, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2008 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to the Westin Rio Mar Beach Golf Resort and Spa in Puerto Rico! The convention will be held May 15-18, 2008.*

Congratulations are in Order!

Matthew Gonzalez, an MGA with the Mark Gorman Agency, achieved \$100,000 of 13-month in force premium.

AIL/NILICO Million Dollar Club



We salute Scott Remy of the Eric Giglione Agency. He just became the newest member of the AIL/NILICO Million Dollar Club based on his production.

The Million Dollar Club was introduced to reward Personal Producers who produce \$1 million of Net ALP from 1999 forward to the end of a production year. These producers are recognized at the next Convention and receive a \$5,000 bonus check.

Congratulations, Scott!

Thank You, Hugh!



After many wonderful years with American Income and National Income, Hugh Walsh is retiring from his position as Assistant Vice President and Assistant Executive Director of the Labor Advisory Board. We will miss his leadership and advice, and we wish him nothing but the best.

Thank you, Hugh!

SGA Career Track

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to:

futuresga@aillife.com.



American Income Life

For over half a century, American Income Life Insurance Company has been meeting union families' needs. We are a leader in the union insurance market, and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

Home Office
254-761-6400

Web Sites
www.aillife.com
www.nilife.com

Recruiting Support
www.aillife.com/rms
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SPOTLIGHT

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Promotions

Promoted to 52.5 Percent Supervising Agent

Amelia Adams	Brock Graff	Andrew Leggett	Louis Paganucci	Derek Spencer
James Allen	Christopher Hall	Andrea Leighton	Alan Perry	Nick Tajudeen
Aymar Banzouzi	Larhonda Hildebrandt	John Lucio	Brady Pesola	Jeffery Thiel
Donny Bowen	Marcus Howard	Ghina Malaney	Jayson Pocius	Pamela Vasilik
Nicheryl Cage	Lee Jeffers	Kristy Mamula	Jason Pritt	Mary Visgilio
Rebecca Chapman	Frank Jendusa	William Maruca	Jeffrey Rice	Edward Webb
Yung Chow	Conrad Kim	Robert McDonald	Steven Rogers	Justin Witte
Brent Eberts	Shane Koester	Shaun McDonald	Kamel Said-Mansour	Marisa Woolfort
Leslie Frohberg	John Komorowski	Jay Meyer	Tammy Schroeder	
Crystal Furman	John Kritsonis	Patti Moberly	Larysa Shkinder	
Dorothy Gilbert	Darren Kwong	Kalisi O'Keeffe	Natalie Soboleva	

Promoted to 55 Percent Supervising Agent

John Elgert	Javier LoDico	Michelle O'Brien
Kory Holler	Gordon Mooc	Ryan Vopat
Kelly Kyte	Chase Nolte	

Promoted to 57.5 Percent General Agent

Stephen Bendure	Christopher Cafiero	Matthew Glisson	Timothy Krueger	Paul Samra
Michael Boyer	Carmine Cupo	Alex Grakhov	Mathew Mealey	Adam Torres
Brandon Braun	Barnard Foster	Darin Hersfeldt	Michael Polzer	Jerome Washington

Promoted to 60 Percent General Agent

Erickson Bencosme	Laura McCurry
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Promoted to Master General Agent

Jared Andrews	Rory Crockford	Michael Forcier	Tiffany Roland
Daniel Armstrong	Richard Davis	Sean Hall	Kevin Smyth
April Caywood	Wayne Fader	Michael Kaye	Daniel Strader
Timothy Clark	Adam Fogelman	Perquida Osborne	Monique Worotny

Promoted to Regional General Agent

Christopher Stephens

New Directors

We are pleased to introduce the newest members of the AIL/NILICO Home Office marketing team — Joseph Gordian, Bruce Murray, Greg Sinner, and Kevin Dunn. These new directors are here to help bring AIL/NILICO to new heights in Recruiting, so please do not hesitate to contact them.

Joseph Gordian — National Recruiting Director

Joe is a sales and marketing professional with 8 years of experience in his field. He has spent considerable time involved with entrepreneurs, which gives him some excellent tools to bring to American Income and National Income.

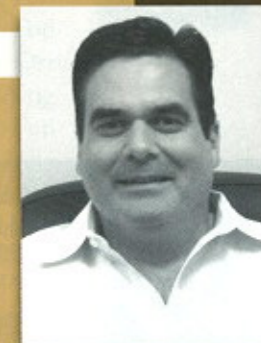
Joe is a 1991 graduate of Harvard University where he was captain of the football team. He received his J.D. from Boston College in 1994. He also received his MBA from Arizona State in 1998 as well as Masters in International Management from Thunderbird - Garvin School of International Management. Joe lives in Irving, Texas with his wife, Veronica, where they are expecting their first child..



Bruce Murray — Regional Recruiting Director

Bruce has spent the last 3 years as Vice President and General Manager at Monster.com. He also has 12 plus years field and corporate experience as a Sales Director and Director of Sales Operations.

Bruce is a graduate of Texas Tech University. He lives in Plano, Texas with his wife, Debbie, and 2 children, Caroline and Matthew.



Greg Sinner — Regional Recruiting Director

Greg has been in the recruiting field for the last 7 years. His experience ranges from Senior Recruiter to Director of Recruiting for companies such as IndyMac Bank and Dunlin & Dowicher which did all the sales staffing for JP Morgan Chase.

Greg is a graduate of Southern Nazarene University. He lives in Frisco, Texas with his wife, Heather, and 3 children, Madison, Tyler and Grace.



Kevin Dunn — Regional Recruiting Director

Kevin started with Commonwealth Life as an agent in 1979 and spent the next 13 years achieving the title of District Agency Manager. He has spent the last 9 years with Torchmark as Director of Agencies, Assistant Vice President, and Field Vice President.

Kevin lives in McKinney, Texas with his wife, Patricia, and 2 sons, Garhett and Carter.



Individual Producers

1. Dean Bauman

Mansfield, MA



2. Danilo Gomez

Mansfield, MA



3. Selina Asiata

Auckland, NZ



4. Benham Halali

Concord, CA



5. Andrew Haskins

Huntington Beach, CA



6. Yvonne Hernandez

Los Angeles, CA



7. Roger Beals

Halifax, NS



8. Helen Taylor

Burnaby, BC



9. Frank Jendusa

Menomonee Falls, WI



10. Desislav Dimitrova

Torrance, CA



All Time Record to Beat

Month: \$62,536 Net ALP Zachary Hart

April Production

Name	Net ALP	NG [▲]	Rtn	MGA	SGA
1. Dean Bauman	\$30,145	97		Zachary Hart	Mat Hart
2. Danilo Gomez	24,141	87		Robert Harris	Mat Hart
3. Selina Asiata	23,054	100		Jeff Ribman	Steve Friedlander
4. Benham Halali	22,910		79.1	Christopher Stephens	Jatoft-Foti
5. Andrew Haskins	21,607	78		Andrew Bishop	Altig-Orlovic
6. Yvonne Hernandez	21,295		80.7		Cohen-Cohen
7. Roger Beals	19,474		75.5	Roger Beals	Imran Satti
8. Helen Taylor	19,179		81.8	Harpreet Gujral	Rick Altig
9. Frank Jendusa	19,156	88		Rebecca Klebsch	Joe Manone
10. Desislav Dimitrova	19,105		77.6	Desislav Dimitrova	James Isip
11. Kelly McDonald	18,806		73.0	Rick Mansfield	Rick Altig
12. Fialelei Naititi	18,738	100		Jeff Ribman	Steve Friedlander
13. Ruben Soberanes	18,630		70.5	Doreen Ryan-Foti	Jatoft-Foti
14. Shoshannah Brenner	18,228	92		Alfred Brenner	Jatoft-Foti
15. Maijargal Sukhbaatar	18,194		78.0		David Orrico
16. Jawoo Sohn	18,058	82		Andy Walters	Rick Altig
17. Michael Perkins	17,555		83.4	Doreen Ryan-Foti	Jatoft-Foti
18. Joseph Massaro	17,208	93		Daven Hermosura	Rick Altig
19. Lee VanDelft	16,775	96		Harjeet Rana	Imran Satti
20. Rudi Camenzind	16,736		92.2	Earnest Loveless	Cohen-Cohen

▲ Percentage of Net to Gross

All Time Record to Beat

YTD: \$278,449 Net ALP Zachary Hart

YTD Production

Name	Net ALP	NG [▲]	Rtn	MGA	SGA
* 1. Max Quasem	\$82,447		86.0	Earnest Loveless	Cohen-Cohen
* 2. Steven Stensrud	69,558		82.2	Steven Stensrud	Rick Altig
* 3. Dean Bauman	68,059	97		Zachary Hart	Mat Hart
* 4. Samantha Chui	63,711		76.2	Samantha Chui	Williams-Williams
* 5. Benham Halali	63,603		79.1	Christopher Stephens	Jatoft-Foti
* 6. Frank Jendusa	62,016	88		Rebecca Klebsch	Joe Manone
* 7. Ruben Soberanes	60,546		70.5	Doreen Ryan-Foti	Jatoft-Foti
* 8. Daniel Potilechio	60,370		80.3	David Wang	Bob Olson
* 9. Danilo Gomez	59,488	87		Robert Harris	Mat Hart
* 10. Jose Lopes	59,409		75.7	Melanie Cohen	David Zophin
11. Helen Taylor	59,043		81.8	Harpreet Gajral	Rick Altig
12. Kelly McDonald	58,596		73.0	Rick Mansfield	Rick Altig
13. Yvonne Hernandez	58,070		80.7		Cohen-Cohen
14. Karen Stockwell	55,672		72.3	Megan Olson	Steve Hartman
15. Scott Remmey	54,737		76.9		Eric Giglione
16. Theresa Bellajaro	53,748		81.7	Christopher Clark	Rick Altig
17. Timothy Cruise	53,562		78.8		Altig-Orlovic
18. Stephen Bendure	51,809	83		Timothy Clark	Surace-Smith
19. Michael Perkins	49,779		83.4	Doreen Ryan-Foti	Jatoft-Foti
20. Robert Ulreich	49,413		85.0		Jatoft-Foti

▲ Percentage of Net to Gross

Supervising Agents



1. Scott Fenton
Rochester, NY



2. Ryan Vopat
Cleveland, OH



3. Michael VanDelft
Halifax, NS

All Time Record to Beat

Month: \$68,050 Net ALP **Mary Ann Gaelic**

April Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
1. Scott Fenton	\$20,824	\$32,011	93		Matthew Wolfanger	Durhon Oldham
2. Ryan Vopat	20,319	24,943	93		Michael Vasu	Surace-Smith
3. Michael VanDelft	16,775	14,372	93		Harjeet Rana	Imran Satti
4. Bradley Kampmeier	16,067	33,009	99		Darren Miller	Joe Manone
5. Raymond Risucci	14,608	20,137		85.7	Dorian Oldham	Durhon Oldham

All Time Record to Beat

YTD: \$443,893 Net ALP **Mary Ann Gaelic**

YTD Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
* 1. Hector Dessis	\$99,551	\$161,484		69.3	Jim Bianchi	Durhon Oldham
2. Raymond Risucci	68,528	95,789		85.7	Dorian Oldham	Durhon Oldham
3. Scott Fenton	68,013	107,698	93		Matthew Wolfanger	Durhon Oldham
4. Dawn McElwain	57,867	88,418		72.1	Jim Bianchi	Durhon Oldham
5. Walter Durant	41,503	68,954	85		Matthew Melhorn	Fred Hadayia

Supervising Agent selection guidelines for recognition in the *Spotlight* are as follows: *Must have one First Year Agent coded and meet all production requirements.*

General Agents



1. Brian Allt
Halifax, NS



2. Bradley Weigand
Cleveland, OH



3. David Kinsella
Sioux Falls, SD



4. Cynthia Sittig
Erie, PA



5. Pamela Ladd
Rochester, NY

All Time Record to Beat

Month: \$111,262 Net ALP **Eric Neal**

April Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
1. Brian Allt	\$36,181	\$34,430	91		Harjeet Rana	Imran Satti
2. Bradley Weigand	35,443	36,590	90		David Guzman	Surace-Smith
3. David Kinsella	24,861	26,662	93		Todd Engelson	Alt.-Orl.-Vene.
4. Cynthia Sittig	24,758	37,948		76.5	Scott Keeney	Durhon Oldham
5. Pamela Ladd	23,968	42,516		78.6	Dorian Oldham	Durhon Oldham
6. Robert Gerdes	22,796	23,087		75.0	Rebecca Klebsch	Joe Manone
7. Michael Boyer	19,123	27,602	87		Rodney Ward	Paul Rumbuc
8. Stephen Bendure	17,950	26,584	89		Timothy Clark	Surace-Smith
9. Tierra Bullock	17,203	19,952	99		James Bailey	Slav Bitman
10. Richard Correa	14,805	16,137	88		Stephen DiChiaro	Bill Jennings

All Time Record to Beat

YTD: \$864,620 Net ALP

YTD Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
* 1. Brian Allt	\$157,075	\$170,742	91		Harjeet Rana	Imran Satti
* 2. Bradley Weigand	140,291	153,468	90		David Guzman	Surace-Smith
* 3. Robert Gerdes	113,963	125,101		75.0	Rebecca Klebsch	Joe Manone
* 4. Pamela Ladd	109,164	181,033		78.6	Dorian Oldham	Durhon Oldham
* 5. Kim Burton	80,251	119,051	80		Simon Arias	Surace-Smith
6. Michael Boyer	77,819	112,328	87		Rodney Ward	Paul Rumbuc
7. Richard Correa	67,552	101,800	88		Steven DiChiaro	Bill Jennings
8. David Kinsella	63,268	74,396	93		Todd Engelson	Alt.-Orl.-Vene.
9. Benjamin Foti	58,399	140,216		73.4	Cheryl L Foti	Jatoft-Foti
10. Thomas VanOsdol	57,514	96,584		73.4	Jim Bianchi	Durhon Oldham

General Agent selection guidelines for recognition in the *Spotlight* are as follows: *Must have two First Year Agents coded and meet all production requirements.*

BONUS CHANGES

We are excited to announce these new bonus changes, which will become effective July 1, 2007.



Weekly New Agent Bonus Plan

Agents contracted in their first 8 months who submit \$1,000 of gross ALP in the week as shown on their weekly advance report are eligible for this weekly bonus. The bonus calculation is based on the Net ALP for the week. The bonus percentage varies based on consecutive qualifications of the weekly bonus.

- 1st weekly bonus = 5 percent of Net ALP for the week
- 2nd consecutive weekly bonus qualification = 10 percent of Net ALP for the week
- 3rd consecutive weekly bonus qualification = 15 percent of the Net ALP for the week

Each consecutive qualification after that, the agent would continue to receive a bonus at the 15 percent level.

If the agent fails to qualify in a week, they start over at the 5 percent bonus eligibility amount.

In order to be eligible for the bonus, Agents in their first 8 months must also meet the required net to gross ratio. Starting with the 9th month, the agent is eligible for the Retention Bonus.

BR Bonus

This monthly bonus will be calculated as a percentage of the Weekly New Agent bonus earned by agents under an MGA during the month. The MGA is eligible for the BR Bonus based on the following percentage of the Weekly New Agent bonus paid out:

MGA

- 40 percent of the New Agent Bonus paid at the 5 percent level
- 50 percent of the New Agent Bonus paid at the 10 percent level
- 70 percent of the New Agent Bonus paid at the 15 percent level

In addition to the percentage available to the MGA, an extra 50 percent of the MGA's bonus is available to the SA or GA, whichever is the direct up-line manager of the New Agent.

SA or GA

- 20 percent of the New Agent Bonus paid at the 5 percent level
- 25 percent of the New Agent Bonus paid at the 10 percent level
- 35 percent of the New Agent Bonus paid at the 15 percent level

To be eligible for the bonus – the SA, GA or MGA must have a certain number of “codes” in the month. A “code” will be defined as a first-time bonus qualifier (new agents who earned a weekly bonus for the first time).

MGA Bonus

MGAs are eligible for a monthly bonus equal to a percent of the monthly Net ALP on each Producer under the MGA who earns a Retention Bonus for the month. The bonus is available on personal production of Individual Producers, SAs or GAs coded under their hierarchies. There is no maximum number of Producers on which a MGA can receive a bonus.

Below are the guidelines for eligibility, and the bonus percentages paid based on the contract date of each eligible Producer.

- Must have one new “code” in the qualifying month. A “code” will be defined as a first-time bonus qualifier (new agents who earned a weekly bonus for the first time). With one code in the month, the MGA would be eligible for 50 percent of the bonus. If the MGA has two codes in the month, the MGA is eligible for 100 percent of the bonus.
- Must promote one person to MGA per year or within one year of becoming a MGA to maintain eligibility for the MGA bonus.
- Excludes personal production of MGA.

Bonus Percentages Available Based on the Contract Date of the Producer:

9-12 months from contract date	10 percent of Net ALP
13-24 months from contract date	5 percent of Net ALP
After 24 months	3 percent of Net ALP

For more details on these bonuses, speak to your SGA.

Master General Agents



1. Jeff Ribman
Auckland, NZ



2. Harjeet Rana
Halifax, NS



3. Zachary Hart
Mansfield, MA



4. Sabrina Lloyd
Columbia, MD



5. Robert Harris
Mansfield, MA

All Time Record to Beat

Month: \$250,859 Net ALP **Jim Bianchi**

April Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
1. Jeff Ribman	\$98,405	\$107,223		69.0	Steve Friedlander
2. Harjeet Rana	80,299	98,376		76.5	Imran Satti
3. Zachary Hart	67,898	75,036		71.3	Mat Hart
4. Sabrina Lloyd	50,981	51,666	91		Barry Dillah
5. Robert Harris	48,632	49,496		70.5	Mat Hart
6. Darren Miller	47,975	78,161	91		Joe Manone
7. Scott Keeney	39,308	56,035		74.5	Durhon Oldham
8. James Bailey	38,291	44,491		78.0	Slav Bitman
9. Elaina Bosco	36,673	70,430		72.5	Tom Williams
10. Cheryl Foti	36,626	91,565		78.1	Jatoft-Foti

All Time Record to Beat

YTD: \$2,168,283 Net ALP **Paul Rumbuc**

YTD Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
* 1. Harjeet Rana	\$330,916	\$502,474		76.5	Imran Satti
* 2. Simon Arias	246,599	391,058		69.8	Surace-Smith
* 3. Zachary Hart	203,762	245,004		71.3	Mat Hart
* 4. Mitchell Duplantis	196,908	205,838	89		Marc Rosen
* 5. Jeff Ribman	185,029	249,258		69.0	Steve Friedlander
6. Rebecca Klebsch	168,898	247,379		77.3	Joe Manone
7. James Palmes	157,142	172,174		72.0	T J Rowell
8. Joshua Goodman	154,083	242,624		69.0	Bill Jennings
9. James Bailey	151,762	195,187		78.0	Slav Bitman
10. David Guzman	150,470	175,521		71.8	Surace-Smith

Master General Agent selection guidelines for recognition in the *Spotlight* are as follows: Must have four First Year Agents coded and meet all production requirements.

Regional General Agents



1. Jim Bianchi
Rochester, NY



2. Zachary Hart
Mansfield, MA



3. Simon Arias
Cleveland, OH

All Time Record to Beat

Month: \$470,822 Net ALP **Jim Bianchi**

April Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
1. Jim Bianchi	\$201,972	\$437,797		74.5	Durhon Oldham
2. Zachary Hart	151,651	159,778		74.0	Mat Hart
3. Simon Arias	94,926	162,507		70.6	Surace-Smith
4. Harjeet Rana	90,569	155,381		76.4	Imran Satti
5. Sonny Gurney	89,826	207,636		70.0	Paul Rumbuc

All Time Record to Beat

YTD: \$4,392,067 Net ALP **Jim Bianchi**

YTD Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
* 1. Jim Bianchi	\$914,027	\$1,939,815		74.5	Durhon Oldham
2. Simon Arias	550,536	918,272		70.6	Surace-Smith
3. Zachary Hart	462,661	519,185		74.0	Mat Hart
4. Sonny Gurney	432,132	997,051		70.0	Paul Rumbuc
5. Harjeet Rana	353,134	613,644		76.4	Imran Satti

Mediterranean Cruise Contest

The people listed below are at the top of their categories based on the contest-to-date results through April.
Congratulations to our current contest leaders!

SGAs

Category	Name	% Net ALP Growth	% 1st Six Month STD	% of Code Std	% Average
1	Surace-Smith	104.66	91	123	105.93
2	Altig-Orlovic	158.26	129	155	147.46
3	Steve Hartman	131.20	65	111	102.23
4	Fred Hadayia	121.40	55	64	80.11
5	Slav Bitman	133.11	130	81	114.73
6	Gary Bleier	68.14	60	75	67.68
7 and 8	Marc Rosen		189	124	156.49

RGA

Name	Codes with \$1,000	YTD Net ALP	SGA
Jim Bianchi	44	\$394,333	Durhon Oldham

MGAs

Name	Codes with \$1,000	YTD Net ALP	SGA
Harjeet Rana	13	\$166,934	Imran Satti
James Bailey	14	144,159	Slav Bitman
Simon Arias	18	139,727	Surace-Smith

GAs

Name	Codes with \$1,000	YTD Net ALP	SGA
Taina Lameko	7	\$75,669	Surace-Smith
Bradley Weigand	5	\$65,479	Surace-Smith
Brian Allt	5	59,280	Imran Satti

SA

Name	Codes with \$1,000	YTD Net ALP	SGA
Hector Dessis	5	\$66,896	Durhon Oldham

Personal Producers

Name	YTD Net ALP	SGA
Max Quasem	\$82,447	Cohen-Cohen
Steven Stensrud	69,558	Rick Altig
Dean Bauman	68,059	Mat Hart
Samantha Chui	63,711	Williams-Williams
Ben Halali	63,603	Jatoft-Foti
Frank Jendusa	62,016	Joe Manone
Ruben Soberanes	60,546	Jatoft-Foti
Daniel Potilechio	60,370	Bob Olson
Danilo Gomez	59,488	Mat Hart
Jose Lopes	59,409	David Zophin

PR Reps

Class	Name	Cards/Groups	SGA
A	Renee Flannery	11,523 cards	Surace-Smith
B	Denis St. Pierre	6,824 cards	Altig-Lyse
C	Jerry Hartnett	24 groups	Surace-Smith

Contest Deadline

Sales - June 30, 2007
 PR - July 31, 2007



For full contest guidelines, visit www.aife.com/Agency/Spotlight/maingtl.htm

Bonus Page

\$Show Me the Money\$

Retention Bonus*

Qualifier	SGA	Amount
Benham Halali	Jatoft-Foti	\$4,352.95
Yvonne Hernandez	Cohen-Cohen	\$4,046.05
Dean Bauman	Mat Hart	\$3,918.91
Helen Taylor	Rick Altig	\$3,869.78
Desislava Dimitrova	James Isip	\$3,630.00
Philip Anderson	Rick Altig	\$3,521.63
Michael Perkins	Jatoft-Foti	\$3,511.18
Steven Stensrud	Rick Altig	\$3,467.58
Maijarg Sukhbaatar	David Orrico	\$3,456.97
Rudi Camenzind	Cohen-Cohen	\$3,347.23

Total Retention Bonus Paid: \$472,549.31

495 Producers Qualified

PR Bonus*

Qualifier	SGA	Amount
Mark Gagliardi	Jatoft-Foti	\$5,368.44
Bennie Billie	David Zophin	\$3,351.50
Larry Lozano	Jatoft-Foti	\$2,667.46
Timothy Farr	Paul Rumbuc	\$1,326.00
Anna Zakharova	Tom Williams	\$1,271.50
Renee Flannery	Surace-Smith	\$1,125.50
Susan Pate	Chris Hernandez	\$1,075.50
Daryl Barnett	Rick Altig	\$980.50
Marilyn Kohlase	Steve Friedlander	\$921.00
Richard Case	Surace-Smith	\$903.00

Total PR Bonus Paid: \$34,263.15

108 PR Reps Qualified

MGA Bonus*

Qualifier	SGA	Amount
Jeff Ribman	Steve Friedlander	\$15,145.30
Harjeet Rana	Imran Satti	\$14,969.12
Zachary Hart	Mathew Hart	\$10,761.09
Simon Arias	Surace-Smith	\$10,196.91
Sabrina Lloyd	Barry Dillah	\$9,175.31
Darren Miller	Joe Manone	\$9,145.89
James Bailey	Slav Bitman	\$7,829.99
Scott Keeney	Durhon Oldham	\$6,838.22
Elaina Bosco	Tom Williams	\$5,213.60
Scott Rehberg	Mathew Hart	\$4,720.31

Total MGA Bonus Paid: \$234,885.56

109 Managers Qualified

BR Bonus*

Qualifier	SGA	Amount
Taina Lameko	Steve Friedlander	\$8,378.27
Robert Harris	Mat Hart	\$5,610.78
Zachary Hart	Mat Hart	\$4,808.44
Sabrina Lloyd	Barry Dillah	\$4,367.55
Michael Zorn	Alt.-Orl.-Vene.	\$3,473.73
Scott Rehberg	Mat Hart	\$3,090.02
Alfred Brenner	Jatoft-Foti	\$2,369.67
Andy Walters	Rick Altig	\$2,347.61
Daven Hermosura	Rick Altig	\$2,237.07
Darren Miller	Joe Manone	\$2,193.21

Total BR Bonus Paid: \$163,055.60

205 Managers Qualified

Reinstatement Bonus*

Qualifier	SGA	Amount
Sami Mogannam	Jatoft-Foti	\$1,265.64
Balvino Cardoza	Cohen-Cohen	\$1,244.89
Stephen Liberto	Eric Giglione	\$777.50
Carlo Bonifazi	Bob Olson	\$693.15
Byron Paz	Josh Chalom	\$660.60
Yvonne Hernandez	Cohen-Cohen	\$451.99
Nabil Spahi	Eric Giglione	\$306.00
Julie Wells	Chris Hernandez	\$291.14
Rudi Camenzind	Cohen-Cohen	\$273.41
Lorena Barriere	Cohen-Cohen	\$265.02

Total Reinstatement Bonus Paid: \$11,593.98

60 Producers Qualified

* Only the top ten qualifiers in each bonus category are shown. A full list of bonus qualifiers is provided on the inserts accompanying this magazine.

APRIL CATEGORY I

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Durhon Oldham		72.6	\$219,551	\$282,950	78	\$501,256

APRIL CATEGORY II

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Altig-Orlovic		70.3	\$168,470	\$126,000	134	\$299,870

APRIL CATEGORY III

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Steve Friedlander		73.6	\$127,331	\$93,600	136	\$237,728

APRIL CATEGORY V

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Slav Bitman		69.2	\$83,610	\$65,000	129	\$132,010

APRIL CATEGORY VI

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Mark Gorman	93		\$36,911	\$32,000	115	\$45,870

APRIL CATEGORY VII

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Marc Rosen		78.6	\$77,664	\$56,000	139	\$101,542

APRIL CATEGORY VIII

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Barry Dillah	87		\$53,199	\$33,300	160	\$67,119
Matthew Hogan	91		\$9,151	\$33,300	118	\$45,443

YTD CATEGORY I

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Surace-Smith		72.2	\$679,657	\$749,900	91	\$1,385,949

YTD CATEGORY II

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Altig-Orlovic		70.3	\$650,751	\$504,000	129	\$1,215,785

YTD CATEGORY V

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Slav Bitman		69.2	\$337,553	\$260,000	130	\$482,540

YTD CATEGORY VI

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Mark Gorman	93		\$78,722	\$64,000	123	\$100,947

YTD CATEGORY VII

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Marc Rosen		78.6	\$356,196	\$188,300	189	\$385,653

YTD CATEGORY VIII

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Eric Neal	83		\$159,844	\$144,000	111	\$160,243

PR Manager



Debbie Enstedt
Winnipeg, MB

Category A:



Mark Gagliardi
Concord, CA



Timothy Farr
Troy, MI

Category B:



Al Wall
Toronto, ON



Laurie Onasch
Menomonee Falls, WI

Category C:



Richard Case
Cleveland, OH



Kenneth Altizer
Nitro, WV

April Production

PR Manager	No. Cards	SGA
1. Debbie Enstedt	11,290	Rick Altig
2. Charles Hill	6,989	Jatoft-Foti
3. Malka Arony	5,349	HO LA/Hartman

All Time PR Card Production Record

Month: 18,960 cards

Category A	No. Cards	SGA
1. Mark Gagliardi	3,809	Jatoft-Foti
2. Timothy Farr	2,679	Paul Rumbuc
3. Larry Lozano	2,223	Jatoft-Foti
4. Shannon Walker	2,212	Rick Altig
5. Malka Arony	1,961	HO LA/Hartman

Category B	No. Cards	SGA
1. Al Wall	2,088	Josh Chalom
2. Laurie Onasch	1,618	Manone/Altig
3. William Bell	1,560	Josh Chalom
4. Laura Mackin	1,470	Altig-Deley
5. Paul Winslow	1,419	HO St. Louis

All Time PR Group Production Record

Month: 55 groups Vivian Dwyer

Category C	Groups	SGA
1. Richard Case	15	Surace-Smith
2. Kenneth Altizer	13	Marc Morton
3. Jerry Hartnett	7	Surace-Smith
4. Donald Spohn	5	Surace-Smith
5. Barbara Knight	5	Donald Orban

YTD Production

PR Manager	No. Cards	SGA
*1. Debbie Enstedt	52,061	Rick Altig
*2. Malka Arony	27,627	HO LA/Hartman
3. Charles Hill	17,872	Jatoft-Foti

All Time PR Card Production Record

YTD: 61,879 cards Denise Bowyer

Category A	No. Cards	SGA
*1. Malka Arony	11,696	HO LA/Hartman
*2. Renee Flannery	11,523	Surace-Smith
3. Daryl Barnett	10,106	Rick Altig
4. Mark Gagliardi	9,427	Jatoft-Foti
5. Brenda DiSomma	7,677	Eric Giglione

Category B	No. Cards	SGA
*1. Robin Andrade	9,414	HO MA
*2. Denis St-Pierre	6,824	Altig-Lyse
3. Vivian Dwyer	6,809	Altig-Hay/Bitman
4. Laurie Onasch	6,755	Manone/Altig
5. Paul Winslow	6,332	HO St. Louis

All Time PR Group Production Record

YTD: 136 groups Kenneth Altizer

Category C	Groups	SGA
*1. Richard Case	38	Surace-Smith
*2. Kenneth Altizer	29	Marc Morton
3. Jerry Hartnett	24	Surace-Smith
4. John Wagner	23	Steve Jakubczak
5. Kenneth Lett	22	Greg Partee

Category A = SGA categories one and two. Category B = SGA categories three, four, five, six, seven, and eight. Category C = Top number of group credits signed from all SGA categories. Public Relations Manager selection guidelines for recognition in the *Spotlight* are as follows: *Must have two PR Representatives coded and meet all production requirements.* Also, please note, the number of leads will be used to break a tie in Category C.

MONETARY DONATIONS

American Income & National Income

- Donated \$62,500 to *The American Friends of the Yitzhak Rabin Center*.
- Contributed \$5,000 to the *Faith and Politics Institute*.
- Presented \$5,000 to the *LGBT Labor Leadership Initiative*.
- Gave \$5,000 to the *Jewish Labor Committee*.
- Donated \$2,500 to *Labor Project for Working Families*.
- Presented \$2,500 to *National Interfaith Committee for Worker Justice*.
- Gave \$5,000 to the *National Labor College*.

The Rick Altig Agency

- Donated \$500 to *CAW 114* for their scholarship fund.
- Contributed \$500 to the *Canadian Tenpin Foundation* for their youth scholarship awards.
- Gave \$1,000 to the *Ottawa South United Soccer Club* for their sponsorship program.
- Presented \$148.93 to *BCTGM 284G* for raffle prizes.
- Contributed \$52.99 to *CPAA - Alberta Branch* for their annual conference.
- Donated \$350 to the *Saskatchewan Wildlife Federation* for an ad in their convention magazine.
- Gave \$500 to *WAPWU* for their state convention.
- Presented \$1,500 to *IBT Council 28* to sponsor their golf tournament.
- Donated \$200 to the *Idaho Wildlife Federation* for their annual meeting and banquet.
- Contributed \$74.17 to *CPAA - BC and Yukon Branch* for their annual conference.
- Presented \$60 to *OPCM 555* for raffle prizes.
- Gave \$2,110 to *AUPE* for their *3rd Annual Charity Golf Tournament*.
- Donated \$175 to *LAMAW 2525* for their annual awards banquet.
- Contributed \$288.55 to the *ND AFL-CIO* for a hospitality room at their annual convention.
- Presented \$150 to the *Caribou Field Archers* as a target sponsor.
- Gave \$200 to the *Pocatello Field Archers* for their annual membership banquet.
- Donated \$400 to *Memphis Firefighters 1784* for their golf tournament.

The Rick Altig Agency (continued)

- Contributed \$1,000 to *UFCW 1529* for their annual leukemia fund raiser.
- Gave \$275 to *Teamsters 480* for their scholarship fund.
- Donated \$400 to *IBEW 354* for their 100th anniversary convention.
- Presented \$1,000 to *CSWU 1611* for their annual golf tournament.
- Contributed \$175 to *CJA Local 343* for an ad in their magazine.

The Mark Hancock Agency

- Contributed \$100 to the *Laborers of Indiana* for their annual golf outing.

The Jatoft-Foti Agency

- Gave \$556.71 to *North Bay Vendor Night*.
- Donated \$79.05 to the *Fresno CLC Retreat*.
- Gave \$245.43 to the *Mt. Diablo Chapter CCUL* for their chapter meeting and vendor night.
- Contributed \$52.99 to the *North Bay Chapter* for their chapter meeting and dinner.
- Donated \$90 to *East Bay CCUL* for their chapter meeting.
- Gave \$50 to the *Lambert Retirement Dinner*.
- Presented \$100 to *Carpenters Local 25* for picnic prizes.
- Contributed \$353.49 to *YMCA* for the *2007 Community Support Campaign and Health Kids Day*.
- Donated \$500 to *IBT Local 601* for an ad in their newsletter.
- Gave \$600 to the *Annual Dollars Against Diabetes Golf Tournament*.
- Presented \$1,318.82 for the *California Labor Federation Legislative Conference* for a hospitality room.
- Contributed \$499.17 to the *2007 Sporting Clay Shoot* for refreshments.
- Donated \$40 to the *Santa Clara Valley Chapter* for their chapter meeting.
- Gave \$28.36 to *Big Valley* for supplies.
- Contributed \$32 to the *Sacramento Valley Chapter* for their chapter dinner.
- Presented \$500 to the *Monterey Bay CLC* for dinner tickets and an ad.

Total \$103,705.66

Submit your contributions monthly via e-mail to dyannazzo@ailife.com.



FROM THE DESK OF:

Rob Falvo

Senior Vice President of
Field Operations

Opportunity Unlimited Revisited!

When Mr. Rapoport started American Income Life in 1951, he did so with the idea that he would provide a place where common men and women could achieve uncommon success both personally and professionally. He also knew that he wanted a company where everyone starts their career as an agent, but if you dream big and implement realistically, you could achieve the most coveted and financially rewarding of all American Income contracts — that of State General Agent.

More than fifty years later, that spirit still fuels the opportunity at American Income Life.

We are postured for explosive growth and expansion over the next few years. We believe we have an incredibly diverse and talented pool of Agents, Supervising Agents, General Agents, and Master General Agents who, given the right motivation and guidance, can compel this company to be a leader in the industry. We will be pro-actively seeking out any leaders who feel they have what it takes to build and lead their own sales organization.

On the News page, you may have noticed the announcement that we are looking for individuals interested in becoming new SGAs. This is just the type of opportunity unlimited I am talking about!

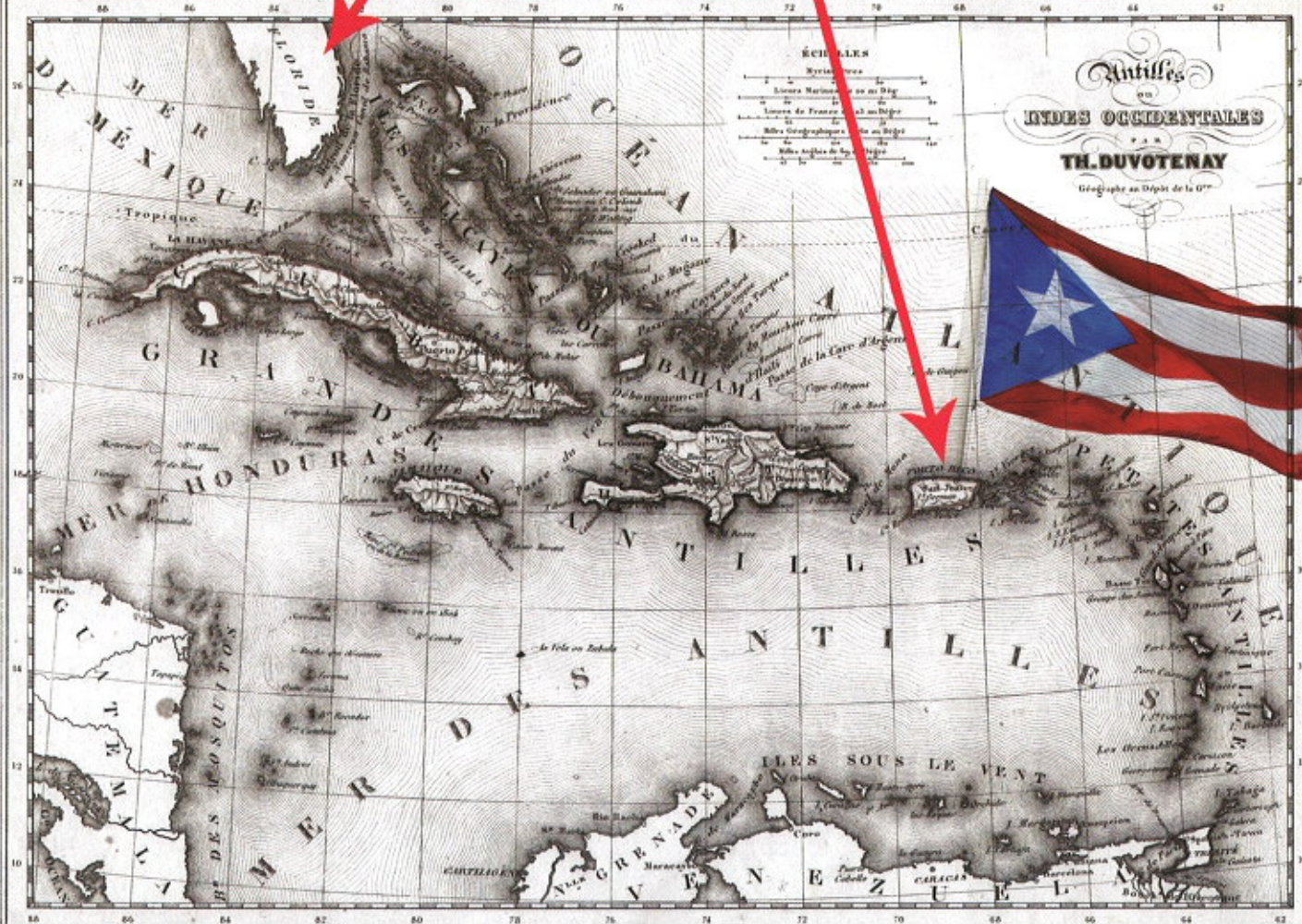
You may be wondering: Am I the right person? Ask yourself the following questions:

1. *Am I an accomplished Field Trainer?* Our company is a “show and tell” company.
2. *Am I committed to recruiting?* Always, always recruit!
3. *Do I put emphasis on proper training?*
4. *Can I replicate myself?* Developing other leaders is a key component to growth.
5. *Am I a motivator?* If you constantly need to be motivated by others, you can't be the motivator.
6. *Do I lead by example?*
7. *Do I believe in myself?*

In closing, I want to share with you one of the most powerful opening paragraphs in any book I have ever read. The book is *The Power of Positive Thinking* by Norman Vincent Peale.

“Believe in yourself! Have faith in your abilities! Without a humble but reasonable confidence in your own powers, you cannot be successful or happy. But with sound self-confidence you can succeed.”

FLORIDA, USA PUERTO RICO



Can't locate Puerto Rico in your future?

Start by looking at a map.
(Not this one... your Game Plan)



Convention 2008 in Rio Grande - Puerto Rico

May 15-18, 2008

**RIGHT
NOW**



For complete Convention Qualifications, go to
www.aillife.com/Agency/Spotlight/maingtl.htm

Public Relations Bonus

Mark Gagliardi	\$5,368.44
Bennie Billie	\$3,351.50
Larry Lozano	\$2,667.46
Timothy Farr	\$1,326.00
Anna Zakharova	\$1,271.50
Renee Flannery	\$1,125.50
Susan Pate	\$1,075.50
Daryl Barnett	\$980.50
Marilyn Kohlhasse	\$921.00
Richard Case	\$903.00
Al Wall	\$830.07
Kenneth Altizer	\$816.00
Malka Arony	\$753.15
Kathleen Loughran	\$639.00
Barbara Knight	\$601.00
Darrell Dorey	\$568.50
Rona Pileggi Spano	\$471.80
Richard Suarato	\$465.00
Paul Winslow	\$423.50
Jennifer Chetwynd	\$372.00
Robin Andrade	\$360.00
Marilyn Gonzalez	\$356.50
George Farenthold	\$338.80
Vivian Dwyer	\$336.00
Donald Spohn	\$333.50
Brenda DiSomma	\$332.50
Susan Fuldauer	\$325.50
Michelle Baxter	\$292.50
Leo VanDenBussche	\$286.50
Jenny Williams	\$273.50
Heather Cowdrey-Murch	\$271.00
Steven Orcherton	\$268.50
Sara Thrailkille	\$238.75
Linda Melton	\$233.50
Becky Cutler	\$224.50
James Tasker	\$221.50
Laurie Onasch	\$210.75
Holly DiChiaro	\$202.50
Susan Cooksey	\$190.00
Joseph Westfall	\$178.50
Frances Christie	\$171.50
Deborah French-Gorman	\$164.50
Timothy Gray	\$156.00
Bill Verbeten	\$150.00
Jennifer Wood	\$147.00
Mary Hinterberger	\$140.75
Shannon Walker	\$135.50
Katy Hogge	\$135.00
Sandra Johnson	\$121.50
Brenda Stipanovich	\$121.03

Charles Hill	\$116.95
Cynthia Layton	\$115.50
Jerry Hartnett	\$109.00
Irene Rurycz	\$108.00
John Wagner	\$104.50
Krissa Hensley	\$102.50
Susan Gilbert	\$100.00
Jorge Ramirez	\$96.00
Elizabeth Farm	\$89.25
William Sauers	\$82.50
William Bell	\$79.50
James Clark	\$78.00
Casandra Robinson	\$71.50
Myrna Lyle	\$66.00
Lou Nell Busby	\$65.00
Janice Howard	\$60.00
Alexis Mathis	\$54.00
Randy Stockley	\$54.00
Carrie Ho	\$52.50
Jacqueline deVoight	\$51.50
Suzanne Powers	\$50.00
Nadine Boudreault	\$46.50
Denise Gilbert	\$45.99
Bob Dailey	\$44.01
Rachelle Valdez	\$42.99
Cheryl Cook	\$40.00
Brett Hulme	\$39.00
Brett Neal	\$38.50
Susan Reagan	\$37.44
Patra Meacham	\$37.00
Alaina Latinsky	\$33.00
Susan Richards	\$28.00
Stephen Matous	\$27.00
Denise McDonald	\$27.00
Laura Mackin	\$25.00
Cathy Cook	\$21.00
Dorit Frank-Nadav	\$19.50
Mario Soljan	\$19.50
Sue Akers	\$19.50
Denis St. Pierre	\$16.13

JANUARY
 FEBRUARY
 MARCH
 APRIL
 MAY
 JUNE
 JULY
 AUGUST
 SEPTEMBER
 OCTOBER
 NOVEMBER
 DECEMBER

Total
\$34,263.15

MGA Bonus

April Bonus Qualifiers

Jeff Ribman	\$15,145.30	David Guzman	\$1,856.04	Doreen Ryan-Foti	\$703.00
Harjeet Rana	\$14,969.12	Karl Schuckert	\$1,828.58	Zackiye Tembi	\$702.96
Zachary Hart	\$10,761.09	Kevin Haines	\$1,760.05	Cathy Thompson	\$700.70
Simon Arias	\$10,196.91	Lawrence Hauck	\$1,717.50	Michael O'Rourke	\$687.89
Sabrina Lloyd	\$9,175.31	Ronald Rivera	\$1,699.07	Earnest Loveless	\$615.10
Darren Miller	\$9,145.89	Matt Flores	\$1,667.64	Sarah Worobec	\$545.75
James Bailey	\$7,829.99	Tiffany Roland	\$1,648.26	Sonny Gurney	\$541.92
Scott Keeney	\$6,838.22	Joshua Harris	\$1,595.00	Mark Bleier	\$517.00
Elaina Bosco	\$5,213.60	Matthew Gonzales	\$1,579.54	Robert Hamilton	\$472.56
Scott Rehberg	\$4,720.31	Lisa Roemer	\$1,577.48	Philip Prata	\$457.54
Phillip Humbel	\$4,375.94	Greg Prasker	\$1,489.75	Corey Carbon	\$448.50
Samuel Cohen	\$4,198.39	Emmanuel Villasenor	\$1,457.63	Amir Sedaghat	\$441.72
Michael Mandella	\$3,565.04	Alfred Brenner	\$1,367.12	Steven Engrav	\$430.82
Joseph Szygiel	\$3,401.27	Melanie Cohen	\$1,362.35	Natalie Linker	\$420.52
Cheryl Foti	\$3,385.37	Paulo Rosa	\$1,289.67	Moswen Taylor	\$391.05
Rebecca Klebsch	\$3,097.38	Mitchell Duplantis	\$1,269.09	Thomas Craig	\$388.31
Christopher Stephens	\$3,017.67	Brett Gryska	\$1,262.49	Megan Olson	\$384.97
Christopher Clark	\$3,008.92	Tim Schroeder	\$1,255.58	Anthony Mutter	\$351.32
Susanne Munro	\$2,964.58	Rodney Ward	\$1,212.72	Tony Motley	\$338.78
Diego Arango-Puerta	\$2,955.02	Melissa Losk	\$1,194.53	John Franklin	\$327.81
Matthew Melhorn	\$2,832.14	Alex Gonzales	\$1,190.38	Ryan Sweet	\$327.77
Richard Refano	\$2,830.51	Nicholas Zangardi	\$1,184.00	James Larkin	\$306.79
Michael Vasu	\$2,716.89	Preeti Sahgal	\$1,082.72	Lily Tchen	\$305.17
Andy Walters	\$2,708.78	Aunjel Faucheux	\$1,067.54	Kirk Kupsky	\$304.92
Joshua Riehl	\$2,589.62	Jesse Zwack	\$1,035.81	Curt Snow	\$273.53
Robert Harris	\$2,420.28	Rachel Buser	\$972.31	Eric Labossiere	\$204.23
Steven DiChiaro	\$2,375.99	David Wang	\$947.14	Tod Brown	\$188.22
James Palmes	\$2,347.16	Alan Silverman	\$946.93	Douglas Bauknecht	\$123.59
Corey Neff	\$2,320.47	Rachel Arenas	\$925.27	Volodymyr Derevyanny	\$114.47
Matthew Wolfanger	\$2,289.47	Russell Chang	\$885.40		
Arthur Greene	\$2,285.79	Tim McAdams	\$867.78		
Scott Baker	\$2,275.82	David Iriye	\$861.44		
Justin Smith	\$2,242.86	Francisco Perez	\$850.73		
Krista Thieme	\$2,242.44	Ryan Stenglein	\$839.90		
David Hausman	\$2,241.92	Hasheim Jones	\$783.65		
Randy Teyssier	\$2,180.38	Steven Strong	\$777.56		
Todd Engelson	\$2,066.71	Russell Morris	\$771.66		
Jason Young	\$1,908.76	Shirley Stanback	\$762.46		
Susan Schreiber	\$1,875.01	Desislava Dimitrova	\$728.77		
Jason Mayer	\$1,870.51	John McCreary	\$710.28		

Total **\$234,885.56**

Reinstatement Bonus

April Bonus Qualifiers

Sami Mogannam	\$1,265.64	Hank Gordon	\$93.34
Balvino Cardoza	\$1,244.89	Ross Ewen	\$93.00
Stephen Liberto	\$777.50	Peter Kaplanis	\$93.00
Carlo Bonifazi	\$693.15	Dale Kuntz	\$87.03
Byron Paz	\$660.60	Thomas Shuff	\$84.60
Yvonne Hernandez	\$451.99	Bruce Goudy	\$83.99
Nabil Spahi	\$306.00	Ronald Wentworth	\$79.35
Julie Wells	\$291.14	Jack Deyne	\$77.98
Rudi Camenzind	\$273.41	Paul Manley	\$77.50
Lorena Barriere	\$265.02	Patrick Parisi	\$71.60
Tim Krueger	\$258.16	Sabrina Vacani	\$71.31
Leslyn Vieira	\$245.47	Albert Corriveau	\$64.99
Paulo Rosa	\$231.66	Carmine Cupo	\$63.23
James Larkin	\$217.71	Vann Durham	\$61.41
Alan Silverman	\$210.71	Adam Herman	\$57.81
Christopher Rodriguez	\$168.45	Tiffany Roland	\$47.97
Patrick Hintz	\$167.25	Pamela Vasilik	\$41.37
Chessa McKay	\$164.34	Christopher Kirk	\$39.00
Karen McQuoid	\$162.70	Steven King	\$39.00
Stacie Amerson	\$155.99	Timothy Meyer	\$39.00
Larry Turk	\$151.29	Krisna Kent	\$38.99
Crystal Reeves	\$149.24	Kathy Mann	\$33.09
David Farraway	\$137.07	Alex Bluhm	\$31.02
Vanessa Kanaan	\$134.85	Denise Gresse	\$26.01
Anna Vaculikova	\$134.48		
Trisha Murphy	\$126.12		
Jeff Rice	\$116.52		
Earle Harris	\$116.43		
Angeles Ordas	\$113.48		
Paul Banner	\$110.51		
Michael O'Rourke	\$104.01		
David Jackson	\$102.95		
Nester Aramayo	\$102.48		
Djenabou Diallo	\$96.18		
Lawrence Hauck	\$95.81		
Max Quasem	\$95.25		

Total **\$11,593.98**

BR Bonus

April Bonus Qualifiers

Qualifier	Bonus
Taina Lameko	\$8,378.27
Robert Harris	\$5,610.78
Zachary Hart	\$4,808.44
Sabrina Lloyd	\$4,367.55
Michael Zorn	\$3,473.73
Scott Rehberg	\$3,090.02
Alfred Brenner	\$2,369.67
Andy Walters	\$2,347.61
Daven Hermosura	\$2,237.07
Darren Miller	\$2,193.21
Arthur Greene	\$2,183.74
Michael VanDelft	\$2,180.79
Michael Mandella	\$2,140.35
George Noujaim	\$2,038.11
Phillip Humbel	\$2,007.83
James Aalders	\$1,923.35
Cassius Caron	\$1,896.34
Beau Vastine	\$1,815.91
William Myatt	\$1,789.18
LaTonya Tucker	\$1,734.08
Willie Hayden	\$1,684.77
Cheryl Foti	\$1,612.53
Rachel Arenas	\$1,603.79
Nathan Snider	\$1,585.97
Matthew Ho	\$1,543.82
James Bailey	\$1,525.80
Melissa Losk	\$1,501.85
Jim Bianchi	\$1,493.98
Bradley Kampmeier	\$1,484.90
Bradley Weigand	\$1,463.17
Bryan Millar	\$1,425.48
Jeff Ribman	\$1,403.25
Robert Kanaan	\$1,377.01
Donald Christie	\$1,354.35
Randy Teyssier	\$1,307.28
Ryan Vopat	\$1,259.73
London Burnett	\$1,218.64
Matt Flores	\$1,205.21
Tim Schroeder	\$1,141.14
Patrick Mazerolle	\$1,137.99
Steven Edgell	\$1,124.50
Renee Jeffries	\$1,057.24
Patrick Duray	\$1,042.22
Brian Allt	\$1,039.76
Zackye Tembi	\$1,031.00
Michael Boyer	\$995.10
Scott Fenton	\$963.46
Richard Davis	\$942.67
Jason Young	\$941.13
Michael Broker	\$940.95
Stephen Bendure	\$903.38
Dawn McElwain	\$899.72
James Palmes	\$896.33

Qualifier	Bonus
Earle Harris	\$892.84
Rachel Buser	\$885.56
Robert Liles	\$869.14
Todd Engelson	\$868.20
Democratis Pashalidis	\$863.71
Troy Plummer	\$862.21
Brian Morse	\$848.81
Mitch Duplantis	\$846.06
Sarah Sweeney	\$841.64
Carmen Sanchez-Ramirez	\$836.80
Dustin Raaum	\$834.11
Christopher Clark	\$828.04
Jesse Zwack	\$823.70
Matthew Laughter	\$817.55
Teresa Daye	\$806.99
Chad Neff	\$801.43
Raymond Lopez	\$744.51
Ronald Rivera	\$738.22
Laura McCurry	\$723.39
David Montgomery	\$722.37
Anna Vaculikova	\$711.73
Patricia Lee	\$705.97
Matthew Wolfanger	\$704.60
Alan Silverman	\$699.63
Ryan Neel	\$683.08
Raymond Osborne	\$675.55
Kalisi O'Keefe	\$641.01
Aunjel Faucheux	\$637.17
Matthew Davison	\$634.66
Edwina Taft	\$630.86
Carmine Cupo	\$630.45
Kim Burton	\$626.95
Tony Leonard	\$619.56
Jason Dickson	\$611.73
Diane Carrion	\$607.97
Walter Durant	\$602.46
Cynthia Sittig	\$600.25
Tejal Patel	\$598.93
Karl Schuckert	\$590.19
Joseph Coarsey	\$586.00
Sarah Worobec	\$582.13
David Ackerman	\$574.49
Josh Killian	\$566.04
Alex Grakhov	\$564.73
James Brenneis	\$564.57
Hector Dessis	\$549.31
Christopher Stephens	\$539.88
Elaina Bosco	\$533.35
David Perry	\$483.54
Matthew Gonzales	\$481.32
Benjamin Foti	\$458.24
Justine Limber-Sapanski	\$452.86
Emmanuel Villasenor	\$443.70

Qualifier	Bonus
Cathy Thompson	\$426.92
Michael Quirk	\$417.75
Marissa Pascual	\$415.97
Krista Thieme	\$413.73
Julio Lourido	\$412.61
Michael Sheets	\$410.93
Donny Bowen	\$409.28
Richard LePore	\$405.72
Katherine Georgiou	\$402.51
Gerardo Puerto	\$401.07
David Kinsella	\$396.41
Maxine Moody	\$396.28
Andrea Barenholtz	\$394.20
Scott Keeney	\$393.98
Brian Blair	\$369.14
David Wang	\$342.83
Randolph Souliers	\$328.08
Theresa Romano	\$322.76
Robert Shafer	\$322.44
Matt Pflueger	\$322.40
Melanie Cohen	\$321.14
Federico Watkins	\$320.81
Robert Michaels	\$320.79
Kathryn Chaisson	\$319.71
Theodore Greer	\$318.14
Robert Hamilton	\$315.04
Paul Samra	\$314.93
Stefan Johannsson	\$313.92
Rufat Djangirov	\$312.63
Robert Gerdes	\$310.87
Scott Baker	\$310.15
Karen McQuoid	\$308.36
Joshua Goines	\$307.60
Joseph Szygiel	\$307.01
Ronald Friedlander	\$305.03
Stefanos LeBrasseur	\$305.03
Timothy Ericson	\$299.95
Corey Carbon	\$299.00
Noel Ables	\$298.45
Erna Powell	\$296.74
Alex Kae	\$295.13
Amir Sedaghat	\$294.48
Robert Brannan	\$294.08
Wayne Fader	\$292.99
Carl Rudd	\$290.32
Steven Strong	\$288.40
Mickenzie Linse	\$287.21
Natalie Linker	\$280.34
John Farley	\$279.52
Lisa Roemer	\$278.94
Stephen Roberts	\$278.69
Brandon Corkins	\$277.83
Tierra Bullock	\$276.32

Qualifier	Bonus
Preeti Sahgal	\$274.30
Greg Prasker	\$271.27
Bradley Ellison	\$268.41
Shaun McDonald	\$266.83
Ryan Tucker	\$266.08
Kevin Citizen	\$264.85
Michel Dickey	\$264.27
Agatha Safford	\$261.78
Mathew Propst	\$261.60
David Goodman	\$261.24
Hasheim Jones	\$261.22
Moswen Taylor	\$260.70
John Mureddu	\$260.20
Thomas Craig	\$258.87
Shirley Stanback	\$254.15
Mark McClatchey	\$252.68
Mark Corkrean	\$251.02
Sergey Sagan	\$209.96
Raymond Risucci	\$199.42
Keith Houske	\$197.53
Glyn Hurst	\$194.77
Desislava Dimitrova	\$194.34
Marco Chow	\$193.09
Craig Strompf	\$189.41
Simon Arias	\$185.92
David Brister	\$185.88
Ricardo Garavito	\$185.46
Leon Thompson	\$184.42
Michael Laramie	\$184.01
Michael O'Rourke	\$183.44
Tiffany Roland	\$181.61
Sung Kim	\$181.49
Tony Motley	\$180.68
Jerome Washington	\$179.64
John Franklin	\$174.83
Ryan Sweet	\$174.81
Susan Schreiber	\$174.10
Tasha Tucker	\$170.35
Susanne Munro	\$169.16
Tracy Haden	\$168.25
Jeremy Welch	\$166.79
Delanda Milner	\$166.12
Robert Webb	\$164.75
James Larkin	\$163.62
Lily Tchen	\$162.76
Kirk Kupsky	\$162.62

Total Bonuses Paid Out

\$163,055.60

Retention Bonus

QUALIFIER	BONUS*
Benham Halali	\$4,352.95
Yvonne Hernandez	\$4,046.05
Dean Bauman	\$3,918.91
Helen Taylor	\$3,869.78
Desislava Dimitrova	\$3,630.00
Philip Anderson	\$3,521.63
Michael Perkins	\$3,511.18
Steven Stensrud	\$3,467.58
Maijargal Sukhbaatar	\$3,456.97
Rudi Camenzind	\$3,347.23
Roger Beals	\$3,310.63
Shiju Pushpamangalam	\$3,305.54
Gregory Hayman	\$3,242.03
Daniel Potilechio	\$3,229.83
Kelly McDonald	\$3,197.02
Selina Aslata	\$3,178.54
Danilo Gomez	\$3,138.42
Ruben Soberanes	\$3,101.37
Naveen Eapen	\$3,058.11
Karen McQuoid	\$2,999.26
Ed Offert	\$2,996.51
Theresa Bellajaro	\$2,951.28
Freida Yakubov	\$2,907.23
Gabriel Feldmann	\$2,886.59
Andrew Haskins	\$2,809.03
Kevin Appasamy	\$2,777.79
Timothy Cruise	\$2,736.46
Alex Bluhm	\$2,726.15
Bradley Kampmeier	\$2,674.23
Fialelei Naititi	\$2,672.31
Samson Adelufosi	\$2,665.02
Jose Lopes	\$2,656.37
Frank Jendusa	\$2,599.51
Samantha Chui	\$2,592.19
Robert Ulreich	\$2,525.98
Bianca Zaragoza	\$2,518.61
Omar Hashimi	\$2,436.23
Scott Remmey	\$2,374.74
Shoshannah Brenner	\$2,369.67
Timothy Nolan	\$2,351.47
Jawoo Sohn	\$2,347.61
John Farley	\$2,343.81
David Thornton	\$2,306.31
Max Quasem	\$2,305.06
Scott Fenton	\$2,276.89
Heather Hewitt	\$2,266.43
Richard Carter	\$2,248.45
Richard Davis	\$2,239.50
Joseph Massaro	\$2,237.07
Cassius Caron	\$2,231.27
Ryan Clarke	\$2,210.82
Daniel Phares	\$2,194.14
Karen Stockwell	\$2,181.51
Lee VanDelft	\$2,180.79
Garret Kun	\$2,166.77
David Jackson	\$2,153.57
Rickie Sasser	\$2,133.10
Kevin Wilson	\$2,055.65
Norman Lew	\$2,040.81
Patrick Blanchette	\$2,038.11
Kirk Kupsy	\$2,022.29
Delanda Milner	\$1,994.76
Lacey Stoor	\$1,989.60
Thomas VanOsdol	\$1,978.42
Christopher Jordan	\$1,956.21
Kalisi O'Keeffe	\$1,920.66
Adam Shusheski	\$1,896.34
Richard Krueger	\$1,880.67
Marc Andre Boudreau	\$1,854.71
Candace Engelson	\$1,847.57
John Baatz	\$1,828.71
Allan Munro	\$1,815.93
Jason James	\$1,815.91
Thomas Corbett	\$1,813.98
Donald Tartaglia	\$1,789.18
Beth Snow	\$1,785.11
Zachary Bighorn	\$1,784.05
Amir Sedaghat	\$1,779.77
Benjamin Eggen	\$1,776.86
Ryan Pflieger	\$1,764.00
Jay Meyer	\$1,755.12
Jinzhou Zhao	\$1,738.07
Norma Sauls	\$1,734.08
Krista Thieme	\$1,727.82

QUALIFIER	BONUS*
Tanner Robinson	\$1,724.05
Rebecca Rushnok	\$1,722.28
Patricia Newell	\$1,716.48
Eric Clock	\$1,709.73
Eric Miller	\$1,694.88
Marissa Pascual	\$1,681.07
Vanessa Kanaan	\$1,673.73
Patricia Llugdar	\$1,603.79
Wayne Fader	\$1,601.68
Edward Webb	\$1,585.97
Justin Germany	\$1,580.87
Lennis Hayes	\$1,578.68
Brian Fernandez	\$1,565.44
Rosalie Zwicker	\$1,516.76
Robert Seeber	\$1,505.72
Dawn McElwain	\$1,502.43
Larry Malitz	\$1,465.63
Tony Whitcomb	\$1,463.85
Amera Henen	\$1,463.17
Bert Feldman	\$1,456.62
William Rose	\$1,453.71
Rory Crockford	\$1,453.60
Brian Morse	\$1,440.54
Tibor Simon	\$1,435.67
Irene Canavan	\$1,425.48
Jannielle Ramkissoon	\$1,421.83
Joel Conley	\$1,412.29
Paul Vojtek	\$1,405.32
Faapo Ligaliga	\$1,403.25
Tammy Schroeder	\$1,396.62
Iryna Sushkova	\$1,385.76
Rodney Boot	\$1,377.01
Shirley Stanback	\$1,363.17
Andrea Barenholtz	\$1,360.33
Jessica Otremba	\$1,354.35
Yevgeniy Kashkin	\$1,351.16
Bradley Ellison	\$1,336.94
Mark Corkrean	\$1,326.87
Antoinette Yellock	\$1,320.28
Lisandro Gonzalez	\$1,307.28
Edward Hanna	\$1,284.70
Julio Lourido	\$1,266.01
Thomas Craig	\$1,250.13
Brian Schreiter	\$1,249.63
Herivelto Pereira	\$1,247.71
Jennifer Wehrle	\$1,247.43
Rachel Arenas	\$1,243.62
Rhonda Shaffer	\$1,240.07
Joey Kennedy	\$1,235.87
Justin Holloway	\$1,235.69
Marco Chow	\$1,231.09
Randolph Souliers	\$1,228.94
James Schneider	\$1,228.67
Edward McCrea	\$1,228.38
Kevin Haines	\$1,226.59
James Brenneis	\$1,225.96
Martin Flores	\$1,223.28
Curt Snow	\$1,222.76
Patricio Marnacay	\$1,219.93
Averyll West-Washington	\$1,218.43
Joseph Coarsey	\$1,210.92
Kristen Caskey	\$1,209.43
Adam Herman	\$1,209.33
Maria Esposito	\$1,207.62
Paramjit Sangha	\$1,201.69
Scott Darron	\$1,201.59
Timothy Clark	\$1,180.15
Rose Deacy	\$1,174.41
Philip Currie	\$1,166.26
Steven Strong	\$1,165.26
Michel Belanger	\$1,137.99
Kathryn Chaisson	\$1,111.32
Michael Pappas	\$1,093.43
Terrance Clark	\$1,081.89
Daniel Orr	\$1,066.51
Lamine Diakhate	\$1,065.67
Brandon Pleasant	\$1,057.24
Felili Malava	\$1,036.89
Russell Brown	\$1,031.00
Brandon Braun	\$1,025.34
Corby Jespersion	\$1,024.20
William Burbank	\$1,011.13
Donald McCrary	\$1,008.26
Eli McKenzie	\$1,008.24

QUALIFIER	BONUS*
Sharon Early	\$995.10
Joshua Long	\$987.95
Adam Kahn	\$982.82
Noel Ables	\$972.14
Brandon Corkins	\$957.59
Patrick Hintz	\$942.67
George Sturge	\$940.40
Glyn Hurst	\$933.69
Michael Boyer	\$928.25
Angela Schmitz	\$925.75
Tyler Hunt	\$915.51
Pejman Madarshahian	\$899.84
Denise Batts	\$899.72
Tejal Patel	\$898.90
Janelle Davis	\$896.33
Kasali Kotun	\$892.84
Sonny Gurney	\$892.21
Michael Little	\$891.98
Patsamon Thanadabouth	\$890.21
Matthew Glisson	\$881.77
Paul Samra	\$880.76
Derek Nielsen	\$875.89
Nikki Woods	\$874.72
Andre Abramovich	\$872.62
Richard Greenberg	\$871.48
John Fant	\$869.14
Bedis Kilani	\$868.39
Patti Moberly	\$868.20
Brady Pesola	\$867.25
Melissa McCall	\$863.71
Stephen Bendure	\$863.47
Pao Vue	\$862.21
Benjamin VanFossen	\$858.42
Teresa Daye	\$851.32
Lorna Ying	\$848.81
Yvette Matos	\$846.06
Katrice Hunt	\$845.97
David Baker	\$843.66
Rachael Klevis	\$842.87
Mary Attie	\$841.64
John Lucio	\$839.14
Carmen Sanchez-Ramirez	\$836.80
Alvin Hagens	\$835.44
Christopher Babel	\$834.11
Reah Kuhauptio-Bradley	\$828.04
Scott Kuhlen	\$826.36
John Agnew	\$826.27
Kevin Citizen	\$826.25
Jonathan Russell	\$823.70
Lisa Roemer	\$821.33
Stephen Hitron	\$817.55
Peter Havens	\$806.99
Larry Haws	\$802.91
Jason Smith	\$801.43
Alex Grakhov	\$799.41
Paul Smoley	\$793.40
Sandi Babcock	\$754.39
Christy Starr	\$737.63
Mitchell Look	\$724.45
Jason Demarest	\$704.60
Adrian Jones	\$695.78
Robert Dunn	\$691.86
Naera Pomare	\$675.55
Thomas Soloweyko	\$671.18
Christopher Roller	\$666.60
Jennifer Teson	\$658.43
Thomas Tulowiecki	\$650.97
Callie Mashburn	\$649.78
Ungatea Mafileo	\$641.01
William Law	\$638.45
Jason Mayer	\$638.40
Michael McIntosh	\$637.74
Nicolas Brown	\$637.17
Rebecca Dillon	\$636.28
Brian Blair	\$635.47
Brandon Davis	\$634.87
Adam Hicks	\$634.66
Harold Blount	\$632.95
Raymond Lavrenz	\$631.31
Irene Booze	\$630.86
Edward Clunk	\$630.47
Pamela Vasilik	\$630.45
Andrew Antonini	\$628.29
Lynn Moody	\$627.45

Retention Bonus

QUALIFIER	BONUS*
Jacob Mayer	\$626.95
Stephen Perotti	\$624.58
Tanya Glosser	\$623.72
Rafael Urgino	\$623.45
Barbara Stillwell	\$623.13
David Popowitz	\$621.17
Elias Mendoza	\$620.12
Sherri Brendle	\$619.56
Larry Bolinske	\$617.63
Shaun Jackson	\$616.83
William Jones	\$616.49
Mark Lefever	\$611.73
Herbert Adams	\$610.97
Mark Beckford	\$607.97
Brian Webb	\$607.44
Adam Fogelman	\$607.32
Lorenzo Lameko	\$606.76
Allan Gilbert	\$603.68
Demetrius Carroll	\$602.46
Travis Vandenberghe	\$602.13
Matthew Watson	\$599.65
Shalin Patel	\$598.93
David Ackerman	\$598.41
Lovely Johnson	\$597.74
Chad Neff	\$596.44
Aimee Molinaro	\$596.18
Debra Mikel	\$594.69
Rebeka Duvauchelle	\$590.19
David Montgomery	\$587.05
Marvin Schoenherr	\$586.00
Shaeley Arnold	\$584.00
Danielle Nurmeste	\$582.13
David Scheuermann	\$582.06
Zoranna Stevenson	\$579.74
Jessica Cottrell	\$579.06
Keith Houske	\$578.51
Michael Shallenberger	\$578.20
Robert Webb	\$574.49
Tingting Liu	\$571.68
Gregory Brown	\$570.27
Anel Fernandez	\$570.15
Daniel Kulman	\$567.92
Jack Chaney	\$566.36
Khemvisay Likay	\$564.57
Timothy Barrett	\$560.27
Patrick Parisi	\$553.97
Jeremy Riehl	\$547.58
Aneela Husain	\$519.15
Hector Dessis	\$515.73
Tracy Haden	\$504.44
John-Deane Nwafor	\$486.08
Siddharth Patel	\$479.41
Brett Barnes	\$474.83
Marino Baca	\$461.71
Curtis Proebstel	\$455.25
Kate Farrell	\$452.86
Daniel Jones	\$418.77
Lanelle Pennington	\$417.25
Patrick Larson	\$417.31
Yancy Lima	\$415.97
Tyler Bartley	\$415.21
Sandra Brown	\$414.92
Adam Torres	\$413.73
Caleb Emerich	\$413.60
Sapna Dhawan	\$412.61
Leah Benassi	\$410.93
Terry Knudson	\$410.09
Bradly Larsen	\$409.36
Rashad Royster	\$409.28
Donna McGuinness	\$407.77
Alisha Kluttz	\$406.98
Jaime Cervera	\$405.72
Michael Rich	\$402.51
Yuan Li	\$402.02
Cory Miller	\$401.07
Christina Barton	\$400.74
Brian Brewer	\$400.44
Richard Walsh	\$400.25
Dustin Dunbar	\$396.41
Nanakwa Ntemmensah	\$396.28
Matthew Krapfl	\$394.74
Rebecca Oexler	\$394.20
Daniel Steele	\$393.98
Louis Paganucci	\$393.42

QUALIFIER	BONUS*
Dona Blake	\$393.23
Kenneth Greer	\$393.03
Maurizio Burrioni	\$362.75
Richard LePore	\$358.64
Heather Putman	\$343.56
Carlo Bonifazi	\$342.83
Jeff Kelland	\$328.08
Curtis Moody	\$324.43
Anthony Buontempo	\$322.76
Kenneth Avery	\$322.69
Beau Vastine	\$322.44
Brandon Steffe	\$322.40
Catherine Brand	\$321.14
Jairo Feria	\$320.81
Evan Holzhauer	\$320.79
Darcie Croteau	\$319.96
Nicholas Horting	\$319.77
Fauna Branigan	\$319.71
Justin Cain	\$318.14
Jennifer Price	\$316.41
Mathew Spivey	\$315.04
Trisha Shepherd	\$314.93
John King	\$314.60
Matthew May	\$313.92
Joshua Jones	\$312.63
Andrea Bennett	\$311.23
Duane Robertson	\$310.87
Erna Powell	\$310.15
Frederik Moerdyk	\$308.36
Robert Williams	\$307.60
Rachella Dobson	\$307.37
John Paul Tocco	\$307.01
Lorie Keller	\$305.03
John Gawinski	\$305.03
Naim Dut	\$305.03
Ashlynn Orng	\$304.13
Augustine Krukruko	\$302.00
Michelle O'Brien	\$300.55
Benjamin Anderson	\$299.95
Daniel Tomerlin	\$299.00
Tu Nguyen	\$298.45
Graham Belton	\$296.81
Ryan Schatzman	\$296.74
Jeffrey Bickel	\$295.94
Daniel Harrison	\$295.13
Danielle Intini	\$294.74
Wen Xi	\$294.48
Jamie Zeigler	\$294.08
Joseph Cavalea	\$292.99
Shaun McDonald	\$292.94
Jamie Christopher	\$292.42
Richard Gilson	\$292.39
Michael Webb	\$291.03
Shawn Norris	\$290.32
Stephanie Gaeta	\$289.88
Maryna Danielian	\$289.54
Daniel McClough	\$288.17
Dale Meyer	\$287.21
James Gnew	\$282.64
Paul McMaster	\$280.34
Olivia Godoy	\$280.21
Joshua Berg	\$279.52
Robert Drake	\$279.12
Jacob Lerman	\$278.94
Justin Foley	\$278.69
Jeff Lamar	\$277.83
Margarita Kagan	\$276.32
David Barkley	\$276.29
Carlos Rosales	\$275.02
John Anwar	\$274.30
Thomas Lulgjuraj	\$274.21
Atta Saleh	\$271.27
Kamilah Shortridge	\$270.31
Mark McClatchey	\$268.77
Travis Hileman	\$268.41
Steven Rogers	\$268.31
Keith Litterst	\$267.38
Gregory McMeckan	\$266.83
Arjai Jackson	\$266.09
Viola Spratley-Robinson	\$266.08
Damien Brodie	\$264.85
Mitchell Terry	\$264.27
Dustin Craig	\$264.21
Brandon Mackey	\$264.14

QUALIFIER	BONUS*
Jessica Mager	\$262.94
Randy Clarke	\$261.78
Gerald Hayes	\$261.60
Jason Green	\$261.24
Gloria Yetter	\$261.22
Michael Marion	\$260.70
Thomas Marsoner	\$260.20
Robert McDonald	\$259.19
Jeffrey Rice	\$259.18
Robert Brelsford	\$258.87
Christopher Pless	\$258.45
Molly Church	\$255.80
James May	\$254.57
Any Wright	\$254.15
Andre Porter	\$252.68
Christopher Hall	\$252.61
Jeremy Woodie	\$251.02
Alex Roland	\$250.50
Tyler Ramsey	\$209.96
Matthew Basham	\$200.00
Angela Fenn	\$199.42
James Samonas	\$197.53
Terri Wells	\$196.50
Michael Gruber	\$196.43
Maria Delatorre	\$196.32
Denise Leslie	\$194.77
Deborah Anderson	\$194.34
Victoria Kinego	\$194.10
Roselyn Prettypaul	\$193.09
John Fischer	\$192.51
Damon Greathouse	\$189.44
Cory Burgess	\$189.41
Daniel Vermillion	\$185.92
Clint Ellingsworth	\$185.88
Daniel Ryan	\$185.48
Anarosa Villa	\$185.46
Ann Hylton	\$184.42
Venus Frieson-Curry	\$184.01
Jodi Maunders	\$183.44
Peter Pedersen	\$182.88
Terry Lang	\$182.44
Jami Rhoads	\$181.61
Ruth Rollan	\$181.49
Alberto Pirela	\$180.77
Samuel Griffith	\$180.68
Robert Lynam	\$180.60
Nick Tajudeen	\$180.25
Dorothy Thompson	\$179.64
Barry Jenkins	\$178.09
Justine Winingier	\$176.97
Arnold Pacleb	\$174.83
Michel Chauvin	\$174.81
Martin Lohezic	\$174.71
Lacelia Knight	\$174.64
Christian Barrera	\$174.36
Jessica Patton	\$174.10
Glenn Rengifo	\$173.34
Richard Landers	\$172.70
Carol Slaughter	\$172.64
Hannes Bloomfield	\$171.45
John Olson	\$170.35
Jason VanElderen	\$169.16
Michael McNeil	\$168.68
Ava Davis	\$168.25
Lissett Guirola	\$167.95
Craig Minter	\$166.79
Mia Davis	\$166.12
Candice Laurent	\$164.75
Randy Homa	\$163.99
Diane Dillahunt	\$163.62
Albert Lau	\$162.76
Samuel Mize	\$162.62
Donald Gordon	\$162.05
Douglas Anthony	\$162.02
Eugene Hines	\$160.83

Total Bonus Paid Out
\$472,549.31